



institute for
supply management
ISM – Central Iowa, Inc.

OCTOBER 2009 ISM-CI PROFESSIONAL EDUCATION FOR SUPPLY MANAGEMENT Tuesday, October 13, 2009

AGENDA:

- 5:00 p.m.** **Early Bird Seminar:** *“Analysis of Salaries for Professional Supply Management and the Impact of Education or Certification on Salary Growth”*
- 6:00 p.m.** **Affiliate Dinner and Fellowship**
- 7:00 p.m.** **Premier Education Seminar:**
“The Role of Regulation and Impact of Compliance in International Trade on Today’s Global Supply Operations”
Michael H. Berge, International Operations Compliance Manager
Vermeer Manufacturing, Pella, Iowa

MEETING DETAILS:

DATE: OCTOBER 13, 2009

LOCATION: Prairie Meadows Racetrack & Casino
Meadows Events & Conference Center – Altoona, IA

DRIVING DIRECTIONS TO LOCATION:

Exit I-80 at exit 142, highway 6 South towards Altoona. Turn left at Adventureland Drive. Prairie Meadows is on the right past the Adventureland Inn.

TO REGISTER:

Visit <http://www.ism-ci.org/meetings.html>
Please register by **October 8, 2009**

MEETING COSTS: **ISM-CI Members** - NO COST (included in annual dues) **Non-Members** - \$20 per person for non-members

PLEASE NOTE: ISM-CI is obligated to pay for all meals served. If you are unable to find a substitute, please call Jane Burger at 515-276-1254.

AFFILIATE DINNER MENU:

Main Entrée: 4 oz Chicken Marsala, Garden Salad with Creamy Parmesan Dressing, Garlic Mashed Potatoes, Chef’s Seasonal Vegetable, Assorted Rolls with Honey Butter, Regular and DeCafe Coffee, Iced tea and Water. Double Fudge Brownies.

EARLY BIRD SEMINAR:

Analysis of Salaries for Professional Supply Management and the Impact of Education or Certification on Salary Growth

This program compares salaries for Supply Management across several years of surveys by ISM and other organizations. We look at differences in salaries that research has attributed to different levels of education. Similarly, we will look at the contribution, if any, that professional certification has on salaries. We will also discuss what professionals can do long term to improve their salaries. This program includes research presented by Dr. Kemp, CPSM, C.P.M. with input and responses from a panel including Deb Swartzendruber, CSPM, C.P.M. CPIM and Jocelyn Stull, C.P.M. that have all been successfully involved in life-long education activities and professional certification. (1 CEH)

PREMIER EDUCATION SEMINAR:

The Role of Regulation and Impact of Compliance in International Trade on Today’s Global Supply Operations

Michael H. Berge, International Operations Compliance Manager
Vermeer Manufacturing, Pella, Iowa

Like it or not your role and responsibilities with and for compliance as supply managers has increased drastically in recent years. This discussion will expand our traditional responsibilities and provide meaningful and important new considerations for all supply managers in terms of compliance with trade regulations and new supplier-buyer performance requirements for both imports and exports concerning domestic security, content quality, original sources of materials, information security (IFS) and how we use our RFXs and contracts to establish and support compliance. By enhancing compliance at all levels supply managers have a new opportunity to enhance organization success. Come prepared to interact, learn and improve global compliance in your supply operations. (1 CEH)

Speaker Bio on Page 2.



**For additional information on meetings, programs,
or membership visit us online at:
<http://www.ism-ci.org>**

Our Speaker's Bio: Michael H. Berge, International Operations Compliance Manager Vermeer Manufacturing, Pella, Iowa

Michael Berge is the International Operations and Compliance Manager for Vermeer Manufacturing, Pella, Iowa. In this role he works with and reports to the V.P. General Council along with the Sr. Director of International Sales and Operations. He came to Vermeer three years ago after many years with ABB Inc, Robotics Group and the automotive industry in Auburn Hills, Michigan. He has over 20 years of International Compliance and Logistics management experience and involvement in Sweden, Norway, Mexico, Europe, Canada and China. A significant part of his background has been in international freight forwarding, customs brokerage and compliance in the automotive and non-automotive industry with customs regulations and customs officials. Other areas of compliance include; the new EU-REACH regulations, Free Trade Agreements, Federal Acquisitions Regulations, Federal Trade Regulations, OSHA and Environmental, with a focus on Export Administrations Regulations and U.S. Treasury, OFAC. He holds a BA in Business Administration with a minor in Accounting from the University of Western Michigan.

NEW Website Message Boards - <http://www.ism-ci.proboards.com/>

As part of the ongoing initiative to continually improve and expand the usability of ISM-CI.org, we have just launched a new message board for all of our members to sign up and use free of charge. This forum requires registration. To do so, please visit <http://www.ism-ci.proboards.com/> and fill out the "Create New Account" link. A confirmation email will be sent to you containing an authorization code. After you activate that code, you will gain full access to the ISM-CI Message Boards.

We are very excited about this new opportunity and hope that everyone signs up and joins us as we build upon this wonderful new communication tool!

Sign up today!
<http://www.ism-ci.proboards.com/>