



SEPTEMBER 2010 ISM-CI
 PROFESSIONAL EDUCATION FOR SUPPLY MANAGEMENT
 Tuesday, September 14, 2010

AGENDA:

- 5:00 p.m. Early Bird Seminar:** *"Looking Ahead to What ISM-CI Can Do For You."*
 Panel of ISM-CI Officers and Team Chairs.

 Meet and interact with our officers and team chairs to see and hear the state of ISM-CI and learn about our 2011 plans and organization programs.
- 6:00 p.m. Affiliate Dinner and Fellowship**
- 7:30 p.m. Premier Education Seminar:**
"The Future of Supply Management."
 Paul Novak, CPSM, C.P.M., A.P.P., MCIPS, CEO, Institute for Supply Management

 One of the most profound changes in many organizations has been the rapid emergence of the supply management professional as a major player and contributor to growth and success of organizations. Learn how these changes are affecting supply management and our professional future.

MEETING DETAILS:

- DATE:** September 14, 2010
LOCATION: RAMADA TROPICS RESORT & CONFERENCE CENTER, 5000 Merle Hay Road Des Moines, Iowa 50322
- DRIVING DIRECTIONS TO LOCATION:**
 Use Exit 131 from I 80 - I 35 South onto Merle Hay Road. The Ramada Tropics Resort and Conference Center will be on your right just south of the Interstate.
- TO REGISTER:**
 Visit <http://www.ism-ci.org/events.html>
 Please register by **September 10, 2010**
- MEETING COSTS:** ISM-CI Members - NO COST (included in annual dues) **Guests** - \$20 per person.
- PLEASE NOTE:** ISM-CI is obligated to pay for all meals ordered. If you are unable to find a substitute, please call Jane Burger at 515-276-1254.

AFFILIATE DINNER AND FELLOWSHIP

Pasta and Baked Chicken Buffet
 including:

- Baked Chicken Breast
- Fettuccini and Bowtie Pasta
- Marinara, Pesto Cream, and Alfredo Sauces
- Garlic breadsticks,
- Mixed Greens, assorted toppings, 3 dressing choices
- Dessert Display
- Coffee, Iced Tea, Lemonade



**institute for
 supply management**

ISM—Central Iowa, Inc.



EARLY BIRD SEMINAR:

“Looking Ahead to What ISM-CI Can Do For You.”

Panel of ISM-CI Officers and Team Chairs. The Panel will be chaired by ISM-CI President, Kraig Koehler, C.P.M., Pella Corp. (see ISM-CI WEBSITE for BOD Bios)

Learn how ISM-CI has changed its organization and processes to better support your professional needs. See how our 2011 operational plans and programs for leadership and professional development will help you better meet your future in supply management. (1 CEH)

PREMIER EDUCATION SEMINAR:

“The Future of Supply Management.”

Paul Novak, CPSM, C.P.M., A.P.P., MCIPS, CEO, Institute for Supply Management

The world of business and business processes have and continues to change rapidly and old processes continue to disappear quickly. One of the most profound changes has been the rapid emergence of the supply management professional as a major player and contributor to growth and success in many organizations. Our professional responsibilities demand a strategic view of supply management through education, research, and leadership. (1 CEH)



Speaker’s BIO:

Paul Novak, CPSM, C.P.M., A.P.P., MCIPS, is ISM’s chief executive officer. Novak has been with Institute for Supply Management™ (ISM) since 1988 and led the institute in a major change in its governance, the implementation of a Board of Directors comprised of senior officers at major companies. Following this change, Novak led the organization in broadening its focus from purchasing into supply management.

Novak is a graduate of Michigan State University, having received his bachelor’s degree in 1967 and his master’s degree in 1972. In addition, he achieved his certificate in not-for-profit management from the Harvard Business School faculty. Novak was also the staff editor of ISM’s four-book Knowledge Series on purchasing management. He just completed a two-year term as president of the International Federation of Purchasing and Supply Management (IFPSM). Novak also serves on the board of directors of the Federal Acquisition Innovation and Reform Institute (FAIR). Novak is a frequent speaker concerning the future of supply management and the role it must play to ensure business success.

The Institute for Supply Management™’s (ISM’s) goal is to lead supply professionals and their organizations to be successful in this new business environment by assisting in broadening the strategic view of supply management through education, research, and leadership. We are recognized worldwide as a center of excellence that establishes, builds, and maintains world-class professional standards of competency and conduct for supply management professionals and organizations. And, we are partners in ensuring your success and your organization’s success.

I hope you are a part of these new and exciting changes in the field. This brochure provides more information on ISM, and what it can offer you and your organization as you develop new orientations, skills, and capabilities to help guide your organization. Through its programs and products, ISM offers the tools and information you will need to move forward. We are dedicated to providing guidance as the new business environment unfolds. And we are dedicated to ensuring our members are key players in the future.



**For additional information on meetings, programs,
or membership visit us online at:
<http://www.ism-ci.org>**

THE REVISED ISM-CI FALL PROFESSIONAL DEVELOPMENT PROGRAM:

Events have forced or led your Education Team has made several changes to the fall Professional Development Program. The next page shows the revised schedule for the months of September through December 2010. The revised full professional development program for 2010 is available on the ISM-CI Website.

You will want to attend the September meeting. This is a special opportunity to meet and interact with the Mr. Paul Novak, CEO of the Institute for Supply Management. He has arranged his travel plan so as to arrive in Des Moines in time for our meeting September 14. Mr. Novak will address the important topic of the Future of Supply Management. He will be available after the meeting to meet and talk to you.

We have attached a sheet of program pricing information for you. The sheet gives you the price and discount benefits if any for each of the types of programs in the 2010 program. This information is provided to help you budget for programs.

The Pricing information for the 2011 Professional Development Program will be available along with the entire 2011 Professional Development Program as part of the program information provided to you as part of the September meeting.

We look forward to seeing you at the ISM-CI meeting on September 14 2010.

The Ed Team



ISM-Central Iowa
Professional Development Program For Members and Guests
September through December 2010

UPCOMING PROFESSIONAL DEVELOPMENT PROGRAMS:

Sep 14, 2010

EB, 5:00-6:00 pm, Ramada Tropics Resort & Conference Center
 "Looking Ahead to What ISM-CI Can Do For You."
 Panel of ISM-CI Officers and Team Chairs.
 Meet and interact with our officers and team chairs. (1 CEH)

PS, 7:00-8:00 pm, Ramada Tropics Resort & Conference Center

"The Future of Supply Management."
 Paul Novak, CPSM, C.P.M., A.P.P., MCIPS. CEO,
 Institute for Supply Management. Please register by September 10, 2010. (1 CEH)

Sep 15-16, 2010

CPSM EXAM 1 Review.
 "Foundation of Supply Management."
 8:00-5:00 daily, 3 E Building
 Students must have the ISM CPSM Study Guide and the CPSM Diagnostic Kit. The Three Book Professional Series for the CPSM is recommended. (7 CEHs per day. Cost; See footnote below.)

Sep 30, 2010

ISM Satellite Seminar,
 "Enhancing and Managing Internal Relationships."
 Panel of distinguished speakers.
 This 8:30 am-1:30 pm seminar focuses on the skills and tools SM can use to develop internal relationship, add DMACC Con Ctr value to the organization and achieve excellence. (4 CEH. \$75.00.)

Oct 7-8, 2010

CPSM BRIDGE EXAM Review.
 "Effective Supply Management Performance."
 8:00-5:00 daily, 3 E Building
 Students must have the ISM CPSM Study Guide and the CPSM Diagnostic Kit. The Professional Series for the CPSM is recommended. (7 CEHs per day. Cost \$75.00)

Oct 12, 2010

Our dinner and the networking
 "Plant Tour of the John Deere Works, Ankeny Iowa."
 5:30-8:00 pm
 Deere Supply Managers will be in the plant Cafeteria. The plant tour of the sprayer operations Ankeny, IA will be by motorized conveyances with the Deere Tour Guides. (1 1/2 CEH)

(cont. on next page)



ISM-Central Iowa
Professional Development Program For Members and Guests
September through December 2010

UPCOMING PROFESSIONAL DEVELOPMENT PROGRAMS: (cont.)

Oct 14-15, 2010

CPSM EXAM 2 REVIEW.

“Effective Supply Management Performance.”

8:00-5:00 daily, 3 E Building

Students must have the ISM CPSM Study Guide and the CPSM Diagnostic Kit. The Professional Book Series for the CPSM is recommended. (7 CEHs per day. See Below)

Nov 9, 2010

EB, 5:00- 6:00 pm, PM CC*

“Office Lean Simulation.”

Using continuous improvement tools mistake proofing for office processes.”

Georgia Wenck, Continuous Improvement Specialist, Goodrich Engine Components.

First Round of Simulation. (1 CEH)

PS, 7:00-8:00 pm, PM CC

“Office Lean Simulation.”

Using continuous improvement tools mistake proofing for office processes.

Georgia Wenck, Continuous Improvement, Specialist, Goodrich Engine Components.

Second Round of Simulation (1 CEH)

Nov 18-19, 2010

CPSM EXAM 3 Review.

“Leadership in Supply Management.”

8:00-5:00 daily, 3 E Building

Students must have the ISM CPSM Study Guide and the CPSM Diagnostic Kit. The Professional Book Series for the CPSM is recommended. (7 CEHs per day. See Below)

Dec 14, 2010

EB 5:00-6:00 pm, PM CC*

“Celebrating Professionalism and 2011—Networking and Professional Discussions.”

Looking ahead to 2011 and what ISM-CI plans include for you. Robert Nelson and Gerry Van Dyke will lead the discussion

PS 7:00-8:00 pm, PM CC*

“Celebrating Life, Work and Success.”

Distinguished local speaker to address us on the merits of life, meaningful work and success. (1 CEH)

Legend:

EB: Early Bird Seminar

PS: Premier Seminar

PM CC*: Prairie Meadows Casino Conference Center

CEH: Continuing Education Hours



ISM-Central Iowa, Inc.

Program Pricing Information for Members & Guests

2010 Professional Development Program - September to December

Program Event	Cost (1)	Remarks
Four Premier Seminars and four Early Bird Seminar Programs, Guests and Potential Members attending for the First Time Are Charged \$20.00 for the Meal. Potential Members Who Become Members will receive a \$30.00 discount on a Seminar Program of Their Choice.	Included in the ISM-CI Dues of \$130.00	Second Tuesday of every month Sep –Dec 2011
One-Day Seminars on major topics. Please see the Professional Development Program for 2011. Early Registration Discounts will be announced for each scheduled seminar.	\$195.00 for ISM & APICS Members \$250.00 Non Members	All affiliates will be invited to join
One ISM Satellite Seminar, Sep 30, 2010 Enhancing and managing Internal Relationships, 4 CEH	\$95.00 per session or buy three-program package for \$235.00	ISM-CI will work to set up downlinks across our market
One set of CPSM Reviews, for the Bridge Exam or the three CPSM Exams, 1, 2 and 3	Bridge Exam \$95.00 Exams 1, 2, or 3; \$95.00 or package of 3 @ \$250.00	Dr. Kemp to lead Training
One-half day seminars on topics such as; (1) Financial Ratios and Managerial Use; (2) Writing and Speaking for Presentations; (3) Organizational Skills and communication	\$95.00 Each or Package of 3 @ \$235.00	Could be Co-located with Regular Meetings
Benchmarking Groups; (1) Metrics, (2) Organizational Skills, (3) Organizing and Conducting Successful Meetings, (4) Getting People Involved	\$25.00 per session or buy four-program package for \$75.00	Led by members. Fees must cover program costs.
2 ½ hour Tape-based Seminars using ISM Satellite Seminar Tapes and discussion. Could be tied to meeting dates	\$50.00 per session or 3 session package for 125.00	Could be Co-located with Regular Meetings

Notes:

1. Non-member costs for programs are higher to motivate them to use the new-member discount and become new members.
2. The Education team will determine registration level against anticipated program costs and make a "Go no Go" decision three weeks in advance of each scheduled seminar event. The deadline date for registration will be published with the program for each scheduled event.
3. See the ISM-CI Professional Development Program for 2010 for the full program details and planned schedules.
4. The ISM-CI Board reserves the right to change, amend or cancel all or any part of this schedule without prior notice. Our sole obligation is to return any early registration fees.
5. The ISM-CI Board reserves the right to change by increasing or decreasing the prices established above based on unexpected market or economic conditions.