



**institute for
supply management**
ISM – Central Iowa, Inc.

**MARCH 2009 ISM-CI
PROFESSIONAL EDUCATION FOR SUPPLY MANAGEMENT
Tuesday, March 10, 2009**

AGENDA:

- 5:00 p.m. Early Bird Seminar “The Role of Supply Chains in Difficult Times; How Can We Contribute Increased Value?” Cross Industry Panel of Experts**
- 6:00 p.m. Affiliate Dinner and Fellowship**
- 7:00 p.m. Premier Education Seminar “Strategic Sourcing Processes” Kent Miller, Director of Tractors and Implements, AG Division, Deere & Company, Waterloo, IA**

MEETING DETAILS:

DATE: March 10, 2009

LOCATION: Prairie Meadows Racetrack & Casino Meadows Events & Conference Center – Altoona, IA

DRIVING DIRECTIONS TO LOCATION:

Exit I-80 at exit 142, highway 6 South towards Altoona. Turn left at Adventureland Drive. Prairie Meadows is on the right past the Adventureland Inn.

TO REGISTER:

Visit <http://www.ism-ci.org/meetings.html>

Please register by **March 5, 2009**

MEETING COSTS: ISM-CI Members - NO COST (included in annual dues) **Non-Members** - \$20 per person for non-members

PLEASE NOTE: ISM-CI is obligated to pay for all meals served. If you are unable to find a substitute, please call Jane Burger at 515-276-1254.

AFFILIATE DINNER MENU:

Lunch Buffet (lunch portion sizes)
Mediterranean Chicken with Tomato & Basil Sauce
Vegetable Lasagna • Chef’s Choice Potato • Chef’s Choice Vegetable • Garden Tossed Salad • Assorted Dessert Bars
Assorted Rolls & Honey Butter • Regular & Decaf Coffee, Ice Tea and Water

EARLY BIRD SEMINAR:

“The Role of Supply Chains in Difficult Times; Where or How Can We Contribute Increased Value?”
Cross Industry Panel of Experts, Presentation and Discussion.

As part of the ISM-CI recognition of the Supply Management Month this Cross Industry Panel of expert managers from companies in Central Iowa will address this critical question, Where and How Can We Contribute Increased Value in these critical economic times. The presentation and discussion will identify specific things and or ways that we can use to increase value for our customers, suppliers and companies now. Participants will take away specific ideas and steps for immediate action to increase value from the supply Chain. Our professional panelists will include a cross section of our industries and members (1 CEH)

PREMIER EDUCATION SEMINAR:

“Strategic Sourcing Processes”
Mr. Kraig Koehler, Manager-Corporate Supply Management, Pella Corp., Pella, IA.

As part of the ISM-CI celebration of Supply Management Month for 2009 our speaker will address the importance of having a solid strategic sourcing and commodity management process to minimize risk and to maximize the long-term success of the organization in these challenging economic times. (1 CEH)

Our Guest Speaker is Mr. Kraig Koehler, Manager-Corporate Supply Management, Pella Corp., Pella, IA. Kraig is a graduate of Michigan State University with a BA in Purchasing Management and a MBA. He has 20 years of Quality Management and Supply Management experience. Prior to this role at Pella, Kraig held various quality, purchasing and commodity management roles at Ford Motor Company and Solvay Automotive.

For additional information on meetings, programs, or membership visit us online at:
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UPCOMING EVENTS:

Mark your calendars for these special educational events at Prairie meadows Conference Center and see your published schedule for more information.

Professional Education Seminars, Tuesday April 14, 2009

Early Bird Seminar:

“ISM Puts the Law on Your Side; Keeping the Process Legal”

Todd Shafer, C.P.M. Mr. Shafer, AVP-Wells Fargo HCFG Vendor Management will discuss the UCC, his checklist of the top 25 things concerning contracts along with a list of pitfalls to avoid when preparing and negotiating contracts. (1 CEH)

Premier Seminar:

“The Practical Aspects and Long-term Benefits of Contract Management for an Organization and Its Suppliers.”

The speaker and a more specific program description will be announced soon. (1 CEH)

Professional Education Seminars, Tuesday May 12, 2009

Early Bird Seminar:

“Bringing 2009 ISM International Conference to Iowa”

A panel of ISM-CI members who attended the 2009 ISM International Education Conference in Charlotte, NC, will discuss the highlights of the ISM Conference from their eyes and experiences. These reports will include the programs attended by our members, the learning highlights, what we can expect in the future and a summation of the major presentations highlighting the current economic situation. (1 CEH)

Premier Seminar:

“Metrics Selection, Utilization and Benefits”

Kent Miller, Director of Tractors and Implements, AG Division, Deere & Company, Waterloo, IA. Mr. Miller has told us that he cannot be present with us in Des Moines on Apr 14. His schedule is tentative for May 12. I have asked him to confirm the May 12 date for ISM-CI. He is due back in his office Feb 20. Hopefully he will confirm the date. (1 CEH)

OTHER ITEMS OF INTEREST:

All ISM-CI members are welcome to attend the next ISM-CI Marketing Team Meeting!

- Who:** ISM-CI Marketing Team Chairwoman, Courtney Silliman invites you to be there!
- What:** Collaboration of ideas both new and old, with Robert Monson as our guest to discuss the ISM-CI website.
- When:** Thursday, March 12, 2009 at 5:00 pm
- Where:** Urbandale Library, 3520 86th Street, Urbandale, IA 50322, 515-278-3945
- How:** To get more information, contact Courtney Silliman at SillimanCourtneyJ@JohnDeere.com
Mike Panos at Michael.Panos@goodrich.com or Rhonda Deer at DeerRhondaM@JohnDeere.com